

# Brainstorm 7 Dec 2009

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JUST Consultants

*caliph*

# Market Intelligence

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- Why gold price sustained?
  - You don't have to have physical things. We have funds, stock in mining companies. So many ways to have access to gold
  - Gold in the long run only give an annual average return of 2% vs 8% on stocks
- Oil direction
  - Iraq is the 3<sup>rd</sup> largest oil reserve in the world. Onshore oil.
  - BHP combined with China company get the contract. Other company don't want to accept as it was very cheap deal. But the Chinaman can do it.
  - In the same manner, in unit trust... you must ...

# Smart ways to stay young and healthy by Shima

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- Exercise
- Power nap – 10 to 15 minutes
- Stretch every morning
- Take susu, calcium
- Eat vegetable everyday

# Monthly Sales Ranking

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## Top Personal Sales

- Farah

- Arif

## Top Group Sales

- Arif

- Farah

# Weekly Sales Ranking

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- Arif
- Jas
- Raimy

# Goal Setting Seminar

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- Date: 18 Dec 2009
- Time: 12pm till 7pm
- Venue: Public Mutual Training Room Cheras
- Lunch, tea, 2010 diary are provided
- Fees = RM20 for internal, RM30 for external
- Name that confirmed to attend – about 30 consultants.
  - Arif team: 13
  - Shima team: 10
  - Farah: 5?
  - Baila: ?

# Sales Kick-off Party

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- 15 Dec 2009
- One World Hotel
- Start after Maghrib
- Meals start before maghrib